|  | WORKSHEETDeveloping Agreements with Key Partners |
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|  | PURPOSEThis tool helps you establish a relationship with your key partners, co-sponsors, and/or stakeholders.When to UseUse this tool when you want to create a strong foundation with your partner(s) to work together to improve organizational performance.Who UsesCo-leads and sponsors.How to UseUse the statements listed to develop rapport and understanding. Talk about these topics together to learn more about each other. |
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| I really trust people when… |
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| To me, communication is most effective when… |
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| My best strength in dealing with people is… |
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| The way I like to start solving a problem is… |
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| When two people are talking, I think it’s very important that they… |
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| When I know that a conversation is going to be difficult, I will… |
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| To me, a good plan will always… |
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| The best way for me to set priorities is to… |
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| Before I make a final decision, I really need to… |
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| One thing I always try to do in an ongoing working relationship is… |
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